## CONSOLIDATED BALANCE SHEET

## As at Mar 31th 2010

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 854,835,013,677 | 890,439,199,158 |
| I. Cash and cash equivalents | 110 |  | 84,561,087,224 | 97,930,659,657 |
| 1. Cash | 111 | V. 01 | 82,432,669,080 | 56,688,659,657 |
| 2. Cash equivalents | 112 |  | 2,128,418,144 | 41,242,000,000 |
| II. Short-term financial investments | 120 | V. 02 | 2,521,200,000 | 5,626,178,353 |
| 1. Short-term investments | 121 |  | 2,673,783,000 | 5,746,661,353 |
| 2. Provision for devaluation of short-term security investments (*) | 129 |  | $(152,583,000)$ | (120,483,000) |
| III. Receivables | 130 |  | 270,597,962,560 | 309,235,602,303 |
| 1. Trade accounts receivables | 131 |  | 68,692,837,719 | 131,938,118,830 |
| 2. Advances to suppliers | 132 |  | 140,419,583,926 | 132,578,889,296 |
| 3. Short-term internal receivables | 133 |  | 179,361,780 | - |
| 4. Receivable in accordance with contracts in progress | 134 |  | - | - |
| 5. Other receivables | 135 | V. 03 | 61,306,179,135 | 44,718,594,177 |
| 6. Provision for short-term bad receivables | 139 |  | - | - |
| IV. Inventories | 140 |  | 489,815,764,892 | 470,130,030,618 |
| 1. Inventories | 141 | V. 04 | 489,815,764,892 | 470,130,030,618 |
| 2. Provision for devaluation of inventories | 149 |  | - | - - |
| V. Other short-term assets | 150 |  | 7,338,999,001 | 7,516,728,227 |
| 1. Short-term prepaid expenses | 151 |  | 779,646,081 | 1,048,767,285 |
| 2. VAT deductible | 152 |  | 3,898,677,735 | 5,708,969,325 |
| 3. Tax and accounts receivables from State budget | 154 |  |  |  |
| 4. Other short-term assets | 158 | V. 05 | 2,660,675,185 | 758,991,617 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=\mathbf{2 1 0}+\mathbf{2 2 0}+\mathbf{2 4 0}+\mathbf{2 5 0}+\mathbf{2 6 0}+\mathbf{2 7 0}$ ) | 200 |  | 953,548,671,342 | 943,004,839,371 |
| I. Long-term receivables | 210 |  | 9,350,000 | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  | - |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 190,791,879,053 | 200,600,193,507 |
| 1. Tangible fixed assets | 221 | V. 08 | 59,165,261,870 | 56,944,196,681 |
| - Historical cost | 222 |  | 86,955,833,235 | 83,314,661,564 |
| - Accumulated depreciation (*) | 223 |  | (27,790,571,365) | (26,370,464,883) |
| 2. Finance leases fixed assets | 224 |  | - | - |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 6,892,334,017 | 21,477,426,038 |
| - Historical cost | 228 |  | 7,949,181,863 | 22,435,538,211 |
| - Accumulated depreciation | 229 |  | $(1,056,847,846)$ | $(958,112,173)$ |
| 4. Construction in progress expenses | 230 | V. 11 | 124,734,283,166 | 122,178,570,788 |
| III. Property investment | 240 |  | 9,898,264,796 | 10,067,316,041 |
| - Historical cost | 241 |  | 11,740,332,435 | 11,740,332,435 |
| - Accumulated depreciation (*) | 242 |  | $(1,842,067,639)$ | (1,673,016,394) |
| IV. Long-term financial investments | 250 |  | 675,196,404,862 | 690,931,661,562 |
| 1. Investment in subsidiaries | 251 |  |  | 100,000,000 |
| 2. Investment in joint-venture | 252 |  | 295,466,876,919 | 307,688,485,048 |
| 3. Other long-term investments | 258 | V. 13 | 405,508,973,509 | 406,365,456,009 |
| 4. Provision for devaluation of long-term finance investment (*) | 259 |  | $(25,779,445,566)$ | (23,222,279,495) |
| V. Goodwill | 260 |  | 6,776,117,525 | 6,978,195,952 |
| VI. Other long-term assets | 270 |  | 70,876,655,106 | 34,427,472,309 |
| 1. Long-term prepaid expenses | 271 | V. 14 | 55,384,955,206 | 21,264,126,409 |
| 2. Deferred income tax assets | 272 |  | 5,163,255,900 | 5,163,255,900 |
| 3. Others | 278 |  | 10,328,444,000 | 8,000,090,000 |
|  |  |  |  |  |
| TOTAL ASSETS (280 $=100+200$ ) | 280 |  | 1,808,383,685,019 | 1,833,444,038,529 |
|  |  |  |  |  |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Beginning Balance | Ending Balance |
| A. LIABILITIES (300=310+330) | 300 |  | 479,533,348,824 | 552,597,920,103 |
| I. Short-term liabilities | 310 |  | 266,408,310,815 | 302,539,847,595 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 48,374,000,000 | 65,272,000,000 |
| 2. Trade accounts payables | 312 |  | 23,477,781,212 | 28,876,958,074 |
| 3. Advances from customers | 313 |  | 53,004,802,809 | 55,450,399,913 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 62,035,541,553 | 70,729,407,986 |
| 5. Payable to employees | 315 |  | 4,230,847,164 | 7,347,711,472 |
| 6. Payable expenses | 316 | V. 17 | 52,295,989,590 | 51,218,338,900 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 15,632,489,359 | 6,374,613,382 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare funds | 323 |  | 7356859128 | 17,270,417,868 |
| II. Long-term liabilities | 330 |  | 213,125,038,009 | 250,058,072,508 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | 121,956,865,305 | 159,092,675,885 |
| 4. Long-term borrowing and debts | 334 | V. 20 | 89,976,282,332 | 89,976,282,332 |
| 5. Deferred income tax | 335 |  | 1,191,890,372 | 989,114,291 |
| 6. Provision for unemployment allowance | 336 |  |  |  |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 1,271,059,928,029 | 1,230,383,830,192 |
| I. Capital sources and funds | 410 | V. 22 | 1,271,059,928,029 | 1,230,383,830,192 |
| 1. Paid-in capital | 411 |  | 378,750,000,000 | 378,750,000,000 |
| 2. Capital surplus | 412 |  | 433,011,413,811 | 433,949,006,998 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock (*) | 414 |  | $(3,880,000)$ |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  | (1,283,386,956) |
| 7. Investment and development funds | 417 |  | 212,770,429,130 | 218,462,889,087 |
| 8. Financial reserve fund | 418 |  | 26,357,097,439 | 32,501,959,693 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 220,174,867,649 | 168,003,361,370 |
| 11. Capital for construction work | 421 |  |  | - |
| II. Budget sources | 430 |  | - | - |
| 1. Bonus and welfare funds | 431 |  |  |  |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. Minority interest | 500 |  | 57,790,408,166 | 50,462,288,234 |
|  |  |  |  | - |
| TOTAL RESOURCES ( $510=\mathbf{3 0 0}+\mathbf{4 0 0}+\mathbf{5 0 0}$ ) | 510 |  | 1,808,383,685,019 | 1,833,444,038,529 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Beginning Balance | Ending Balance |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| 1. Operating lease assets |  |  |  |  |
| 2. Goods held under trust or for processing |  |  |  |  |
| 3. Goods received on consignment for sale |  |  |  |  |
| 4. Bad debts written off |  |  |  |  |
| 5. Foreign currencies (USD) |  |  |  |  |
|  |  |  |  |  |

CONSOLIDATED INCOME STATEMENT
Quarter 1 / 2010

| Items | Code | Note | Quarter 1 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1. Sales | 01 | VI. 26 | 97,347,615,273 | 126,726,629,803 |
| 2. Deductions | 03 | VI. 27 | 3,350,154,091 | 2,534,023,274 |
| 3. Net sales and services ( $\mathbf{1 0 = 0 1 - 0 3 \text { ) }}$ | 10 | VI. 28 | 93,997,461,182 | 124,192,606,529 |
| 4. Cost of goods sold | 11 | VI. 29 | 65,762,508,201 | 62,156,298,905 |
| 5. Gross profit (20=10-11) | 20 |  | 28,234,952,981 | $\mathbf{6 2 , 0 3 6 , 3 0 7 , 6 2 4}$ |
| 6. Financial income | 21 | VI. 30 | 16,940,904,884 | 7,439,425,350 |
| 7. Financial expenses | 22 | VI. 31 | (208,782,426) | (547,620,100) |
| --Include: Interest expense | 23 |  | 416,823,600 |  |
| 8. Selling expenses | 24 |  | 1,761,730,971 | 120,120,--100 |
| 9. General and administrative expenses | 25 |  | 13,099,823,259 | 11,275,525,425 |
| 10. Net operating profit 30=20+(21-22)-(24+25) | 30 |  | 30,523,086,061 | 58,627,707,549 |
| 11. Other incomes | 31 | VI. 32 | 33,931,134,972 | 3,118,519,668 |
| 12. Other expenses | 32 | VI. 33 | 2,423,920,187 | 45,156,746 |
| 13. Other profit | 40 |  | 31,507,214,785 | 3,073,362,922 |
| 14. Profit or loss in joint-venture | 50 | VI. 34 |  |  |
| 15. Profit before tax $(60=30+40+50)$ | 60 |  | $\mathbf{6 2 , 0 3 0 , 3 0 0 , 8 4 6}$ | 61,701,070,471 |
| 16. Current corporate income tax expenses | 61 | VI. 35 | 15,445,987,327 | 10,113,295,716 |
| 17. Deferred corporate income tax expenses | 62 | VI. 36 |  |  |
| 18. Profit after tax | 70 |  | 46,584,313,519 | 51,587,774,755 |
| 18.1 Minority interest | 71 |  | 279,251,815 | 1,011,772,154 |
|  | 72 |  | 46,305,061,704 | 50,576,002,601 |
| 19. EPS | 80 | ------- | 1,223 | 1,649 |

## CONSOLIDATED CASH FLOW STATEMENT

## Quarter 1 / 2010 (Direct method)

| Items | Code | Unit: VND |  |
| :---: | :---: | :---: | :---: |
|  |  | Accumulation |  |
|  |  | Current year | Previous year |
| 1. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 | 153,132,322,755 | 178,148,458,244 |
| 2. Cash paid for supplier | 02 | $(102,804,986,253)$ | $(56,111,137,354)$ |
| 3. Cash paid for employee | 03 | $(23,513,225,334)$ | (20,795,683,375) |
| 4. Cash paid for interest | 04 | $(2,059,168,845)$ |  |
| 5. Cash paid for corporate income tax | 05 | $(10,589,136,490)$ | (14,170,943,553) |
| 6. Other receivables | 06 | 49,350,500,734 | 91,643,569,162 |
| 7. Other payables | 07 | $(80,742,008,499)$ | $(134,824,302,141)$ |
| Net cash provided by (used in) operating activities | 20 | $(17,225,701,932)$ | 43,889,960,983 |
|  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | $(5,688,037,049)$ | (1,547,601,059) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 1,363,636 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 | $(1,655,000,000)$ | $(11,341,460,232)$ |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 | 11,018,842,353 | 8,017,165,732 |
| 5. Cash paid for joining capital in other companies | 25 | $(7,938,481,500)$ | (42,674,160,000) |
| 6. Withdrawal of capital in other companies | 26 | 254,000,000 | 20,046,885,090 |
| 7. Cash received from interest, dividend and distributed profit | 27 | 16,946,685,695 | 12,229,109,041 |
| Net cash used in investing activities | 30 | 12,938,009,499 | $(15,268,697,792)$ |
|  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 7,720,000,000 |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | $(3,880,000)$ | (2,320,479,507) |
| 3. Cash received from long-term and short-term borrowings | 33 | 15,000,000,000 | 7,813,904,261 |
| 4. Cash paid to principal debt | 34 | $(31,898,000,000)$ | $(1,000,000,000)$ |
| 5. Cash paid to financial lease debt | 35 |  |  |
| 6. Dividend, profit paid for owners | 36 |  |  |
| Net cash (used in) provided by financing activities | 40 | (9,181,880,000) | 4,493,424,754 |
|  |  |  |  |
| Net cash during the period | 50 | $(13,469,572,433)$ | 33,114,687,945 |
| Cash and cash equivalents at beginning of year | 60 | 98,030,659,657 | 102,759,468,058 |
| Cash and cash equivalents at end of year | 70 | 84,561,087,224 | 135,874,156,003 |

